

Case Study for:  
**Lattimer Group**  
Vineland, New Jersey



# LATTIMER

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“Installation of Revolution Lighting’s LED tubes significantly improved light levels for our employees, while reducing long term operating expenses for our company.”

- Stephen Abernathy, President, Lattimer Group



### LED LIGHTING TECHNOLOGY USED



T8 SEP LED Tubes

### PRODUCT BENEFITS

#### OPERATIONAL

- 3X greater lamp life than fluorescent, supported by industry-leading 10-year warranty
- 70,000 hour lamp life reduces long-term maintenance costs
- Instant on, no warm-up time

#### SAFETY

- No glass
- Negligible light depreciation over time
- Superior light output

#### SUSTAINABILITY

- Lack of UV or IR minimizes concerns with fading or discoloration
- Mercury-free, allowing for non-hazardous disposal
- 100% recyclable

### OPPORTUNITY

Lattimer Group is a leading global manufacturer of parts for the glass bottle manufacturing industry. Based in Vineland, New Jersey, Lattimer Group was looking to address long-term operating expenses for its facilities through the use of high-efficiency lighting technology, which also would improve worker safety through superior light output. The opportunity consisted of interior fluorescent fixtures, each with two T8 lamps within its office, manufacturing, and warehouse facilities, and exterior wall packs and flood lamps.

### SOLUTION

Lattimer selected Revolution Lighting’s T8 Single-End-Power LED tubes to replace the existing T8 fluorescent lamps operating within its facility to reduce long-term maintenance and increase energy cost savings of \$27K annually. Exterior wall packs and flood lighting were also upgraded to LED. Use of this cutting edge lighting technology significantly improved light quality, in some instances doubling light output. All LED tubes are supported with a market leading 10-year warranty and 70,000 hour lamp life. Our exclusive all-plastic single-end-power tubes provide a convenient and durable direct-wired solution, requiring no ballast, offering a low-maintenance and high-efficiency lighting solution for Lattimer and its staff.